August 2016

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Fiber Laser Cutter Dresses Up Cars, Trucks



Big Data Pays
Off for Fabricator

**IMTS Preview** 

An Official Publication of

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Keeps RealWheels Rolling

> A new fiber-laser cutting machine has enabled this Chicago-area fabricator to put the pedal to the medal in churning out wheel and axle covers, grills and more for trucks and specialty vehicles.

he saying goes, "If you bought it, a truck brought it." True enough, as trucking moves America—80 percent of all U.S. goods are transported via this vital transportation mode. With the growing economy, the purchase of products will continue to rise, in turn creating more jobs for the trucking industry. In fact, the Bureau of Labor Statistics shows a 21-percent growth in the segment through 2020.

This forecast is great news for Chicago, IL-based Real-Wheels Corp., which has been designing and producing stainless-steel wheel and axle covers, grills, billet aluminum door handles, billet pedals, and other accessories for commercial trucks and specialty vehicles for nearly 40 years. While competitors have turned to China to cut costs, Real-Wheels reportedly remains the only American manufacturer of these wheel accessories, relying on employee dedication, innovation, efficiency and quality to remain competitive.

RealWheels traces its roots to 1978, when Jan Polka, the company's founder and president, decided to dress up the cast spoke wheels on his Kenworth commercial truck. He grabbed some sheetmetal and headed to a shop to cut, form and chrome mag-wheel covers. These updated wheels were such an improvement that other truckers started asking where he got them. Shortly after fabricating that first set, Jan and his wife, Sherri, started RealWheels, manufacturing wheel covers out of their garage. Demand continued to grow

Chicago-based

RealWheels fabri-

automotive parts.

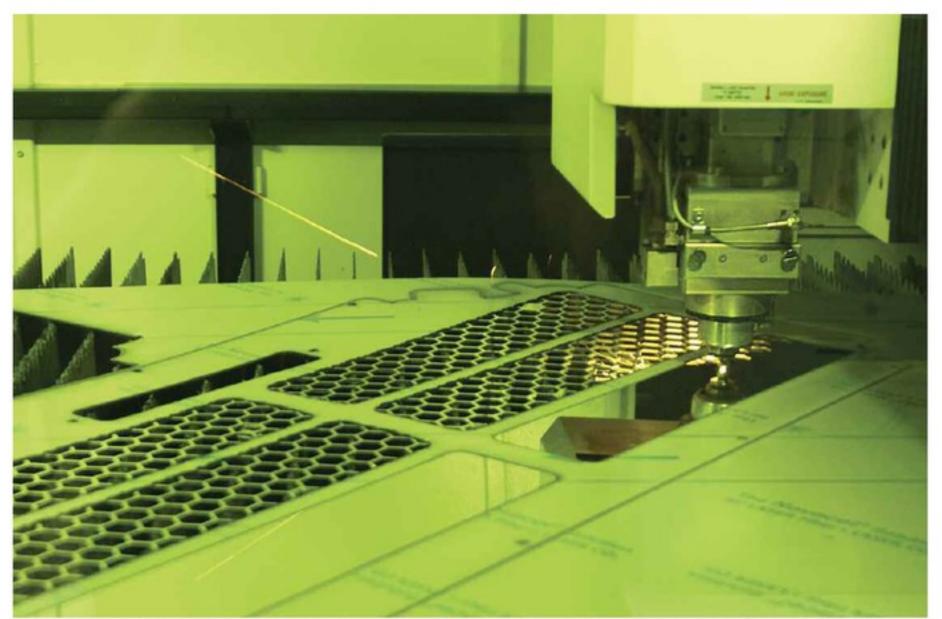
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RealWheels new fiber-laser cutting machine fabricates a grille cover for the Black-hawks Camaro. RealWheels now uses the new machine for 85 percent of its products.

and so did the company. Today RealWheels operates in a 40,000-sq.-ft. facility in Gurnee, IL, with a team of 60 employees that includes the Polka's two sons, Cory, plant manager, and Greg, general manager and salesman.

## **New Department Opens Up New Work**

Contract manufacturing also plays a key role in the success of the company, and the growth of that segment has spurred RealWheels to innovate.

"We realized this was a unique opportunity to add value for our customers," says Greg Polka.

To capitalize on the opportunity, RealWheels introduced its Innovative Design Engineering Applications (IDEA) division in 2010, which led to a boost in projects from current customers and opened the door with new ones. IDEA handles custom grilles, fenderettes and specialty components, and also is responsible for projects such as Criss Angel's custom

'Mindfreak' H2 Hummer and the famous collection of Chicago Blackhawks Chevrolet Camaros (as seen on this issue's cover).

# Fiber Takes Over for Older CO<sub>2</sub> Laser Technology

To do the work, RealWheels had been using a Mazak CO<sub>2</sub> laser-cutting machine, but by 2015 management decided it needed a faster and more efficient solution. At first the company considered a new CO<sub>2</sub> machine, but fiber-laser technology soon caught its eye.

Decision makers at RealWheels found that fiber-laser machines offered a wider range of cutting capabilities and higher cutting speeds than their CO<sub>2</sub> counterparts, while using less consumables. In narrowing the focus to fiber laser machines, the company had strict requirements for selecting

a system. For instance, RealWheels was interested in having automated features to quicken setup.

"We were looking for automatic nozzle changing and automatic focus to give a quick transition when switching materials," Cory Polka explains.

And, though 3 kW was the only power option on some systems, RealWheels preferred 4 kW to enable processing of thicker materials for its IDEA division. An advanced cutting head would also be needed to process various material gauges. Another requirement was a ball transfer.

"We work with a lot of stainless steel and without a ball transfer the material can easily become damaged," says Jan Polk. "Our customers will notice even the slightest scratches."

Checking off its list of requirements, RealWheels selected the Optiplex Nexus 3015 fiber laser-cutting machine from Mazak Optonics Corp., Elgin, IL. The machine, installed this past March, offers a side door for simple internal access,





RealWheels uses its new laser cutter for 85 percent of its products, including Freightliner grilles (left) and Kenworth billet pedals (right).



# Fiber Laser Keeps RealWheels Rolling



In the early-1980s, RealWheels started out making custom wheel covers. Wheel work, including this stainless-steel wheel-trim kit with lug-nut covers, is still a mainstay of the business.

pallet changer to increase throughput, ball transfer to keep stainless steel scratch-free and Mazak's multi-function torch.

Key to the entire package are the machine's Intelligent setup and monitoring functions. Automatic setup functions include nozzle changing, focus position, focus detection, profiler calibration and nozzle cleaning. Monitoring functions include pierce, plasma and burn detection. Together, these capabilities dramatically simplify operation and automatically adjust cutting parameters to increase the quality of parts and overall throughput, according to Mazak officials.

### **Efficiency Soars, Spurring More Business**

"The new-machine buzz got our customers very excited, so excited that they started sending in drawings before the machine was installed," says Jan Polka, noting that since the machine was placed online, orders have increased, due in part to more efficient operations that allow RealWheels to provide more competitive pricing to its customers.

"The machine is a workhorse," says Cory Polka. "It processes 85 percent of our products. We have a job that was taking 2.5 to 3 hr. to complete on the  $\mathrm{CO}_2$  laser. We now cut the exact same grille cover on the new machine in only 25 min."

Another job, a wheel cover, had taken 11.5 min. to complete on the  $CO_2$  machine; it now takes only 1.5 min. on the new machine. A portion of these production-time reductions results from elimination of finishing steps. Operators can deliver laser-cut pieces directly to forming or welding operations.

The new fiber laser-cutting machine "has given us the confidence that there is no job we can't compete for," says Jan Polka. "We know that our equipment can do the work and provide high-quality results."

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Article provided by Mazak Optonics Corp., Elgin, IL; tel. 847/252-4500, www.mazakoptonics.com.